

Program No B-897-S Term 11/10/99 To 10/31/2000
Title CD-ROM , NTDB AND MISCELLANEOUS

ITEM NO.	DESCRIPTION	BASIS OF AWARD	TELESTAR MEDIA		WINGS DIGITAL CORP.		AMERICAN MULTIMEDIA		CURRENT CONTRACTOR	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. CD-ROMs:										
(a)	Mastering.....per master	53	385.00	20,405.00	100.00	5,300.00	364.35	19,310.55	224.53	11,900.09
(b)	Replication and printing of CD-ROM disc:									
(1)	Label printing 4-color process,per 100 discs.....	156	68.00	10,608.00	55.00	8,580.00	54.60	8,517.60	55.01	8,581.56
(2)	Label printing 2-color.....per 100 discs.....	766	61.00	46,726.00	45.00	34,470.00	49.35	37,802.10	48.27	36,974.82
(c)	Write-once check disc.....per disc	8	85.00	680.00	50.00	400.00	64.83	518.64	61.74	493.92
(d)	Set-up Charge.....per stored master	4	55.00	220.00	50.00	200.00	183.75	735.00	112.26	449.04
II. PREPRESS:										
(a)	Trim/Page-size unit produced from camera copy.....per page	72	82.00	5,904.00	14.40	1,036.80	6.48	466.56	6.17	444.24
(b)	Trim/Page-size unit produced from electronic file.....per page	18	85.00	1,530.00	14.40	259.20	10.50	189.00	14.82	266.76
(c)	Line.....per illustration	4	82.00	328.00	14.40	57.60	15.56	62.24	14.82	59.28
(d)	Composited 1-pc laminated/electro-photographic color proof.....per trim/page-size unit	17	85.00	1,445.00	80.00	1,360.00	78.75	1,338.75	92.62	1,574.54
III. PRINTING AND BINDING:										
Each Additional Color of Ink:										
(a)	CD-ROM, Disc label, prints face only pr label..	40	58.00	2,320.00	N/C	N/C	N/C	2,031.96	2.25	1,937.25
(1)	Make ready and Setup Charges	861	28.00	24,108.00	2.00	1,722.00	2.36			
(2)	Running Per 100 Copies									
National Trade Data Bank Items:										
(b)	Four-page insert.....per insert:									
(1)	Make ready and Setup Charges	2	125.00	250.00	50.00	100.00	312.37	624.74	297.50	595.00
(2)	Running Per 100 Copies	276	90.00	24,840.00	9.50	2,622.00	9.67	2,668.92	9.21	2,541.96
(c)	Back inlay card:									
(1)	Make ready and Setup Charges	2	115.00	230.00	50.00	100.00	129.66	259.32	123.49	246.98
(2)	Running Per 100 Copies	276	95.00	26,220.00	6.00	1,656.00	4.00	1,104.00	4.38	1,208.88
(d)	USA Trade Items:									
(e)	Four-page insert:									
(1)	Make ready and Setup Charges	2	135.00	270.00	100.00	200.00	383.10	766.20	364.86	729.72
(2)	Running Per 100 Copies	156	95.00	14,820.00	12.50	1,950.00	12.02	1,875.12	11.45	1,786.20
(f)	Back inlay card:									
(1)	Make ready and Setup Charges	2	125.00	250.00	100.00	200.00	111.98	223.96	364.86	729.72
(2)	Running Per 100 Copies	156	102.00	15,912.00	10.00	1,560.00	9.93	1,549.08	11.45	1,786.20
Items for Miscellaneous CD-ROM's:										
(f)	2-page insert printing in a sgl ink color..per insert:									
(1)	Make ready and Setup Charges	2	80.00	160.00	50.00	100.00	107.70	215.40	106.65	213.30
(2)	Running Per 100 Copies	26	85.00	2,210.00	10.00	260.00	8.10	210.60	9.45	245.70
(g)	Covers/4-page inserts print sgl ink color..per side:									
(1)	Make ready and Setup Charges	9	98.00	882.00	50.00	450.00	93.06	837.54	106.65	959.85
(2)	Running Per 100 Copies	170	95.00	16,150.00	10.00	1,700.00	9.67	1,643.90	9.45	1,606.50
(h)	Text.....per page:									
(1)	Make ready and Setup Charges	48	98.00	4,704.00	50.00	2,400.00	24.57	1,179.36	88.63	4,254.24
(2)	Running Per 100 Copies	840	85.00	71,400.00	5.00	4,200.00	2.65	2,226.00	11.45	9,618.00
(i)	Back inlay card print face only sgl ink color..pr card:									
(1)	Make ready and Setup Charges	11	105.00	1,155.00	50.00	550.00	111.98	1,231.78	88.63	974.93
(2)	Running Per 100 Copies	196	85.00	16,660.00	4.00	784.00	9.93	1,946.28	9.21	1,805.16
Additional colors:										
(j)	Printing covers/pages or back inlay card addition first sgl ink color items III(f)(g) & (l)pr color,pr pg:									
(1)	Make ready and Setup Charges	33	80.00	2,640.00	50.00	1,650.00	68.37	2,256.21	88.63	2,924.79
(2)	Running Per 100 Copies	588	65.00	38,220.00	6.00	3,528.00	1.41	829.08	9.21	5,415.48

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ITEM NO.	DESCRIPTION	TELESTAR MEDIA		WINGS DIGITAL CORP.		AMERICAN MULTIMEDIA		CURRENT CONTRACTOR		
		BASIS OF AWARD	Ontario, CA	UNIT RATE	COST	UNIT RATE	COST	Burlington, NC	UNIT RATE	AMERICAN MULTIMEDIA COST
IV. PACKAGING:										
(a)	Single-disc jewel box.....per 100 jewel bxs	348	25.00	8,700.00	17.00	5,916.00	22.40	7,795.20	21.33	7,422.84
(b)	Double-disc jewel box.....per 100 jewel bxs	276	42.00	11,592.00	38.00	10,488.00	39.90	11,012.40	43.78	12,083.28
(c)	Single disc vinyl pouch.....per 100 pouches	18	45.00	810.00	19.00	342.00	29.47	530.46	28.07	505.26
(d)	Double disc vinyl pouch.....per 100 pouches	4	60.00	240.00	21.00	84.00	35.36	141.44	33.68	134.72
(e)	Protective Sleeve.....per 100 sleeves	3	28.00	84.00	8.00	24.00	8.25	24.75	7.86	23.58
CONTRACTOR TOTALS				\$372,673.00		\$94,249.60		\$112,124.14		\$120,493.79
DISCOUNT				5.00%	\$18,633.65	0.00%	\$0.00	\$5,606.21	5.00%	\$6,024.69
DISCOUNTED TOTALS				\$354,039.35		\$94,249.60		\$106,517.93		\$114,469.10
AWARDED										